

AWARE INTEGRATED, INC.

(Blue Cross and Blue Shield of Minnesota and its family of companies)



Five-year summary of selected financial data (in thousands)

	2017	2016	2015	2014	2013
Total revenue	\$12,477,401	\$12,090,953	\$10,692,369	\$10,139,500	\$10,073,887
Claims incurred	11,229,821	11,121,040	9,698,147	9,126,974	9,030,434
Assessments, surcharges and broker fees	151,804	211,450	179,980	204,868	166,129
Administrative expenses	1,158,170	1,080,876	992,342	815,866	906,823
Operating income (loss)	(62,394)	(322,413)	(178,100)	(8,208)	(29,499)
OTHER INFORMATION					
Net investment income and realized/unrealized gains on investments	194,821	147,243	9,523	98,787	88,070
Prevention program expense	(21,807)	(21,586)	(19,267)	(18,210)	(15,577)
AT DECEMBER 31					
Total assets (GAAP basis)	\$4,962,023	\$4,663,638	\$4,235,478	\$3,847,190	\$3,710,088
Total liabilities (GAAP basis)	\$3,126,939	\$2,897,745	\$2,569,902	\$2,024,532	\$1,941,405
FREE RESERVES (STATUTORY BASIS)					
Blue Cross and Blue Plus - combined	\$1,043,883	\$990,510	\$1,110,729	\$1,257,044	\$1,256,863
MEMBERSHIP (ACTUAL NUMBERS, NOT IN THOUSANDS)					
Blue Cross	2,018,098	2,148,877	2,171,451	2,014,642	2,057,677
Blue Plus	408,825	332,655	117,212	112,144	143,059
All other	506,864	479,329	462,082	444,994	412,146
Total	2,933,787	2,960,861	2,750,745	2,571,780	2,612,882

*Aware Integrated, Inc. includes Blue Cross and Blue Shield of Minnesota; Blue Plus; MII Life, Incorporated; MII Services, Inc.; Comprehensive Care Services, Inc.; Pharmacy Gold, Inc.; ClearStone Solutions; SupportSource, Inc.; Invitation Health and Wellness, Inc.; Invitation Health Institute; and Capital Asset Care, Inc.

Blue Plus is a health maintenance organization that offers health plans and care networks throughout Minnesota to individuals and groups.

If you have questions regarding Aware Integrated, Inc. financial statements, please contact Denise Bergevin, vice president of finance, at denise.bergevin@bluecrossmn.com.

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